

Ihr Zugang zu neuen Geschäftsbeziehungen mit **Turkmenistan**

Branchenübergreifend

**Zeitraum des Aufenthalts der ausländischen Führungskräfte
in Deutschland: 23.06.-10.07.2025**

Informationen zu PG finden Sie unter: [Turkmenistan - Partnering in Business with Germany](#)

Informationen zu den aktuellen Wirtschaftsaussichten und zum aktuellen Wirtschaftspotenzial
finden Sie unter [Wirtschaft in Turkmenistan](#)

Wir fördern die Internationalisierung der deutschen KMU



Partnering in Business with Germany ist ein globales Programm des Bundesministeriums für Wirtschaft und Klimaschutz zur Außenwirtschaftsförderung. Ziel ist die **erfolgreiche Geschäftsanbahnung** zwischen mittelständischen Unternehmen aus Entwicklungs- und Schwellenländern und Deutschland.

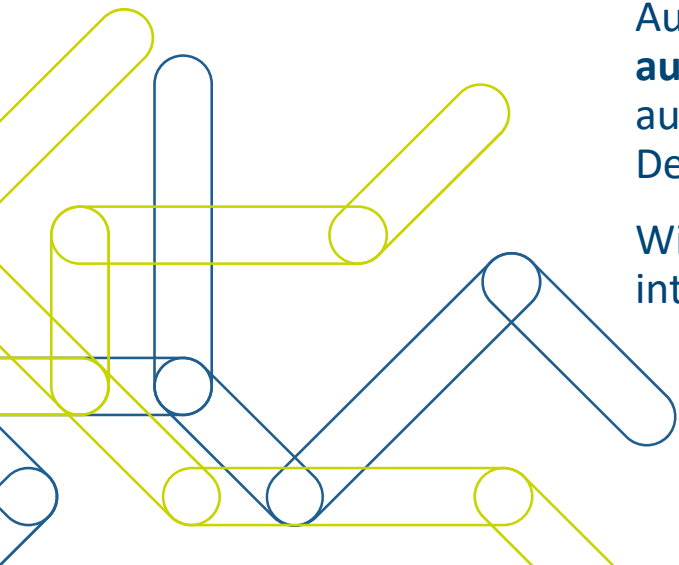
Jedes Jahr werden rund 1000 ausländische Führungskräfte auf den Markteintritt nach Deutschland vorbereitet und B2B-Kontakte zu deutschen Unternehmen hergestellt, die ihrerseits für sich neue Märkte erschließen wollen. Dieser **partnerschaftliche Ansatz** führt zu langfristigen Geschäftsbeziehungen und einem globalen Netzwerk international agierender KMU.

Das Programm ist auf Ihre Bedürfnisse zugeschnitten. Wir wollen, dass Sie in optimaler Weise von hochwertigen Kontakten mit passenden Geschäftspartnerinnen und Geschäftspartnern profitieren. Aus diesem Grund **bereiten wir die ausländischen Unternehmerinnen und Unternehmer intensiv auf die Zusammenarbeit mit Ihnen vor**. Während des Deutschlandaufenthalts lernen die ausländischen Führungskräfte Ihren Betrieb kennen – und Sie die ausländischen Führungskräfte. Der fachliche Austausch findet individuell, direkt in Ihrem Unternehmen und auf Augenhöhe statt.

Wir laden Sie ein, durch Ihre Teilnahme an diesem Programm neue wertvolle Partnerschaften mit internationalen Unternehmen zu starten.

Ulrich Niemann

Leiter des Außenwirtschaftsförderprogramms
Partnering in Business with Germany im BMWK



Das Angebot des Programms an deutsche KMU



Direkte Kontakte mit Führungskräften aus ausländischen Unternehmen.



Passende Geschäftspartner für eine langfristige Zusammenarbeit.



Vertragsabschlüsse durch konkrete Geschäftsideen und Aufbau persönlicher Beziehung.



Steigert **Bekanntheit und das Ansehen** deutscher KMU im Ausland.



Wenn Sie an einer Partnerschaft mit einem oder mehreren Unternehmen interessiert sind, laden wir Sie ein, direkt Kontakt aufzunehmen.

Bei Fragen zum Programm oder Interesse, eine ganze Gruppe für eine Besichtigung in Ihr Unternehmen einzuladen, wenden Sie sich bitte direkt an das zuständige Business Development Centre (BDC).

Weitere Informationen für deutsche Unternehmen finden Sie [hier](#).

Bauwirtschaft

Ajdyn Saglyk Mekany

Ynamly Belentlik

Energieeffizienz in der Industrie

Dushumli Adim

Turkmennebit

Gesundheitswirtschaft

Lukmanchylyk enjamlary

Kreislaufwirtschaft / Umwelttechnologien

Dag Seleni

Gundogar Shohlesi

Staatl. Regionalverwaltung Lebap Welaýaty

Turkmengeologia

Turkmenhimiya

Industrie 4.0

Ak Sahypa

Ministerium für Finanzen und Wirtschaft

Turkmenistans

Logistik / Transport

Kopetdag Lada

Hazar logistik

Awtozon

Gadamly osush

Nahrungsmittelindustrie

Halkara standart hyzmatlary

Textilindustrie

Textilkomplex in Aschgabat

Turkmenderi

Economic Society “Dag Seleni” provides services on delivery and supply of necessary tools and goods of material and technical purpose, equipment and completions to them, for all spheres of activity on the territory of Turkmenistan. We successfully cooperate with Turkmen and foreign companies.



**Objectives/
proposals:**

Studying the assortment, production capacities.
New technologies used in the production of machines for the printing sector.
Opening a new market in Turkmenistan for German companies.

Website:

Under development

Contact:

Hakberdi Charyyev, Manager
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Manufacture of rubber and plastic products. Production of ballpoint pens.

Objectives/ proposals:	Acquire machinery and technical know-how to establish and grow the recycling industry; Gain expertise in pen recycling and other specialized processes; Establish partnerships with German recycling firms and equipment manufacturers; Receive support for machinery and technology acquisition;
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Website:	Under development
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Contact:	Kakaly Geldiyev, Director +99362772999 kakalygeldi@gmail.com
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Annual Turnover – up to 100 000 Euros

Number of employees – up to 10

Administration Of Lebap Region

All types of administrative functions in Lebap region.

Objectives/ proposals:

We are exploring the possibility of purchasing certified, high-quality equipment, furniture, and machinery from German manufacturers. These will be used for medical and educational institutions currently under construction in Lebap region, as well as for drinking water and wastewater treatment facilities.

We are particularly interested in:

- Specialized medical equipment.
- Furniture and equipment for secondary schools and kindergartens.
- Equipment for drinking water and wastewater treatment plants.



Website: <https://lebap.gov.tm>

Contact: Mehridin Hemdemov, Chief Specialist
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hemdemovmehridin@gmail.com

Annual Turnover – N. I.

Number of employees – N. I.

Production of technology and machinery in the mining sector, development of mineral reserve estimation methodologies and provision of surveying support.

Objectives/ proposals:

Market research of German technologies in the mining and oil and gas sectors: We are conducting market research on German companies that manufacture equipment for the mining industry and seismic surveying. We propose entering into a contract and participating in a tender for the supply of German equipment for the State Corporation “Turkmengeologiya.”

The Lebap Geophysical Expedition of Turkmengeologiya is planning to modernize its satellite-geodetic positioning systems to eliminate measurement deviations and achieve high-precision coordinate systems for surveyed sites. In this context, the Expedition is particularly interested in identifying reputable manufacturers and establishing mutually beneficial cooperation for the potential supply of positioning systems—subject to the capabilities and readiness of the manufacturing companies.

Website:

www.tmgeology.gov.tm

Contact:

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Annual Turnover – N. I.

Number of employees – up to 1000

Manufacture of chemicals and chemical products:

The State Concern “Turkmenkhimiya” contributes to the preservation of the country's environment by producing AUS32 oxidizing agent (AdBlue)—an aqueous urea solution. AUS32 (AdBlue) is a liquid reagent that reduces harmful emissions from diesel engines by up to 90 percent.

**Objectives/
proposals:**

Our company will comply with the ISO 22241 requirements for AdBlue across all relevant processes, including production, storage, transportation, and application.

We maintain close cooperation with German partners and are working to implement German technology in our operations.

We are also engaged in the production of urea (carbomide), ammonia, and iodine.

Website:

<https://www.turkmenhimiya.gov.tm/>

Contact:

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Annual Turnover – up to 100 000 Euros

Number of employees – up to 250

Construction: development of smart homes for private clients.

Objectives/ proposals:	<p>We are looking for investments in joint projects and innovations in construction and production. We are also interested in the purchase of indoor air sensors (smoke, water, gas), motion detectors, home assistants, and products such as smart thermostats for radiators, underfloor heating, or heating systems, as well as lighting systems, automated roller blinds, air purifiers, and electric window openers for fresh air supply.</p> <p>In the area of security, we are seeking: surveillance cameras, smart locks, and automatic door openers.</p>
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Website:	Under development
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Contact:	<p>Rustem Bayramov, Deputy General Director +99365692587 +99363472244</p>
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Annual Turnover – up to 1 million Euros
Number of employees – up to 250

Information and communication, software, IT technologies, insurance services
Project: Smart meters for gas, water, and electricity; cybersecurity services.

**Objectives/
proposals:**

We are interested in purchasing a production plant for manufacturing meters and meter components.

We are also seeking joint projects focused on:

- The introduction of digital technologies,
- The development of e-commerce and digital payment systems,
- The conclusion of bilateral agreements on technological and economic cooperation.

Additionally, we aim to attract German investment and establish joint ventures with German partners.

Website:

<https://belentlik.tm/>

Contact:

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Annual Turnover – up to 1 million Euros
Number of employees – up to 50

Individual Enterprise Dushumli Adim

Our company specializes in the repair and maintenance of ABC and CO₂ class fire extinguishers—powder-based extinguishing agents used to combat fires involving solid, liquid, and gaseous materials.



Objectives/ proposals: I am interested in acquiring high-quality, precision-engineered fire extinguisher manufacturing equipment from Germany. Traveling to Germany represents a key step in expanding our business, as it will allow us to become the first company in our local market to produce fire extinguishers domestically.

This visit will also provide an important opportunity to establish strong relationships with equipment suppliers—an essential foundation for our long-term success and growth in the fire safety sector.

Website: Under development

Contact: Yusup Artykov, Director
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LinkedIn: [linkedin.com/in/dushumli-adim-356364261](https://www.linkedin.com/in/dushumli-adim-356364261)

Annual Turnover – up to 500 000 Euros

Number of employees – up to 50

State Concern Turkmennebit

The State Concern “Turkmennebit” is a vertically integrated state-owned company that oversees the full cycle of oil operations—from exploration and production to transportation, processing, and the sale of oil both domestically and for export.

Objectives/ proposals: The Concern is seeking to establish long-term, direct cooperation with German equipment manufacturers and providers of modern technological services to support the development of the oil and gas sector and the modernization of refineries. Priority areas include: Implementation of advanced, innovative technologies, sustainable development of natural resources, enhanced efficiency in drilling and production processes. Our goal is to build stable, mutually beneficial relationships with leading German industrial companies in the supply of high-tech equipment and innovative solutions

Website: www.oilgas.gov.tm

Contact: Dayanch Orazov, Head of the Foreign Economic Relations Department
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fer@turkmennebit.gov.tm
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Annual Turnover – up to 50 million Euros
Number of employees – up to 1000



Individual Enterprise Halkara Standart Hyzmatlary



HIL-TM Consulting, established in 2020, is a Turkmenistan-based consulting firm. Our team comprises highly qualified professionals and IRCA-certified auditors, with credentials recognized by both TÜV Thüringen and CERT International. Thanks to this expertise, HIL-TM became the first company in Turkmenistan to offer comprehensive analysis of enterprise management systems for compliance with international standards.

Objectives/ proposals: Our company seeks to establish cooperation with the German accreditation body DAkkS to serve as a consulting partner for food, medical, and other laboratories in Turkmenistan aiming for accreditation under ISO/IEC 17025 and ISO/IEC 15189 standards. In addition, we aim to partner with the German Federal Agency for Agriculture and Food (BLE) to provide consulting support to Turkmen entrepreneurs interested in exporting agricultural products to Germany. This support would be based on compliance with EU food safety legislation. We believe this cooperation will contribute significantly to improving the quality infrastructure of Turkmenistan and promoting international trade through capacity building and regulatory alignment.

Website: <https://hil-tm.com>

Contact: Dovran Ovezov, Project Team Leader, Leading Specialist
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LinkedIn: <https://www.linkedin.com/in/довран-овезов-ab5930256>

Annual Turnover – up to 100 000 Euros

Number of employees – up to 10



Production Association Lukmanchylyk Enjamlary

Distribution of medical equipment reagents and consumables.

Objectives/ proposals:	Procurement Medical equipment reagents and consumables.
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Website:	Under development
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Contact:	Batyr Nuryyev, Head of the Sales Department +99365095445 +99364543600 batyr5626@gmail.com
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Annual Turnover – N. I.

Number of employees – up to 250

Digital transformation strategy and consulting, ERP system implementation, and IT systems integration based on international standards (ISO, BPMN, EAM).

Objectives/ proposals:	We are actively seeking technology partners and solution providers interested in entering the Central Asian market. Our goal is to deliver high-value services built on global best practices and modern technology platforms. In every project, we prioritize three core principles: performance stability, system reliability, and solution scalability — ensuring long-term value and efficiency for our clients.
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Website:	https://www.aksahypa.net.tm
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Contact:	Haknazar Babagulyyev, CFO/Co-Founder +99365657727
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LinkedIn:	https://www.linkedin.com/in/haknazar-babagulyyev-pmp%C2%AE-58415073/

Annual Turnover – up to 5 million Euros
Number of employees – up to 250

Financial and insurance activities.

Objectives/ proposals:	Mining of cryptocurrency: law, taxation, licenses.
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Website:	https://www.turkmenfmd.gov.tm/en
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Contact:	Serdar Ovezov +99365657727 serdarovezov22@gmail.com
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Annual Turnover – N. I.
Number of employees – up to 500

Open Joint-Stock Company Kopetdag Lada



Kopetdag Lada is a leading automotive service company in Turkmenistan with over 30 years of experience. We operate nine service centers nationwide, delivering a comprehensive range of vehicle maintenance services with a strong focus on quality, innovation, and reliability.

Objectives/ proposals:

We are open to establishing partnerships with German companies to implement modern car service technologies, upgrade equipment, and enhance the skills of our specialists. Our company offers reliable and strategic cooperation focused on long-term knowledge exchange and the adoption of best German practices in Turkmenistan. We are ready for constructive dialogue and committed to building partnerships based on mutual benefit and trust.

Website:

<https://www.kopetdag-lada.com.tm>

Contact:

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Annual Turnover – N. I.
Number of employees – up to 250

We provide a comprehensive range of transport and logistics services. Our offerings include container, road, and rail freight transportation, as well as the handling of special and hazardous cargo. Our transportation network spans Turkmenistan, the CIS countries, Asia, Europe, Saudi Arabia, and other regions. We are actively engaged in foreign economic activities, offering customs clearance services and preparing customs documentation. Maritime agency services also represent a key area of our operations.

Objectives/ proposals: We are seeking cooperation with forward-thinking German exporters and companies that aim to stay competitive in today's economic landscape—especially in the logistics sector, who are interested in expanding their presence in Turkmenistan and who value high-quality, reliable, and timely logistics services. We are particularly interested in connecting with container manufacturing companies.

Website: <https://hazarlogistik.com>

Contact: Rasul Hudaykuliyeu, Head of Commercial Department
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LinkedIn: <https://www.linkedin.com/in/resul-hudaykuliyeu-6b0198345/>



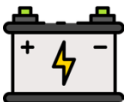
We are involved in Tires, Batteries and lubricants business in Turkmenistan market since 2018. We do deliver high level service and goods to our customers throughout the country via our established wholesales channels (in all 5 regions) and through our own retail shops. Our aim is to build a brands value in the market by working with all our long term business partners closely.

Objectives/ proposals:	We are looking for Continental tires distributorship in Turkmenistan and for a Mobil/Shell lubricants supplier, who is interested in long term and stable business in Turkmenistan.
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Website:	Under development
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Contact:	Gurban Hudaynazarov, Owner +99364122287 nazaraga@gmail.com
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AWTOZON



Annual Turnover – up to 4 million Euros
Number of employees – up to 50

Gadamly Osush Economic Society



Gadamly Osush Economic Society is the first and only insurance broker in Turkmenistan's insurance market operating both domestically and internationally. Types of insurance products provided in cooperation with local insurance partners include: domestic property insurance, motor vehicle insurance, personal accident insurance, enterprise property insurance, insurance of residential buildings owned by citizens, construction and erection works insurance, cargo insurance, health insurance traveling abroad and more.

Objectives/ proposals:	Reinsurer partners. Insurance partners. National clients. Insureds/reinsured Persons.
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Website:	Under development
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Annual Turnover – up to 100 000 Euros
Number of employees – up to 10

Ashgabat Textile Complex



Ashgabat Textile Complex offers a wide range of high-quality textile products designed to enhance home comfort. The company specializes in the production of pure cotton terry towels, available in both jacquard and solid-colored styles, as well as terry robes. The complex manufactures bed linen sets made from various types of fabrics, including sateen, ranfors, cretonne, and flannel—all available in a wide variety of patterns and designs to suit diverse customer preferences.

Objectives/ proposals: To strengthen Turkmenistan's position in the global textile market, we aim to enhance production efficiency and economic potential, increase order volumes and customer outreach, gain experience and adopt international best practices. We are interested in visiting textile production facilities in Germany to explore modern technologies, learn from industry leaders, and identify potential collaboration opportunities.

Website: <http://www.adt.com.tm>

Contact: Mahriban Esenowa
+99365635484
mahribanesenowa@yandex.ru



Annual Turnover – up to 40 million Euros
Number of employees – up to 3000

Closed Joint Stock Company Turkmenderi

To further develop Turkmenistan's leather and footwear industry, a closed joint-stock company, “Turkmenderi,” was established with the Ministry of Textile Industry of Turkmenistan as its founding entity. “Turkmenderi” has been granted the right to sell leather raw materials both domestically and internationally.

Objectives/ proposals:	Market analysis – assessment of demand, competitive landscape, and raw material requirements. Legal aspects – certification processes, customs regulations, and export permit requirements. Customer acquisition – engagement with factories, dealers, and tanneries. Business development – analysis of market feedback, geographic expansion, and formation of strategic partnerships.
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Website:	Under development
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Contact:	Serdar Nurmamedow, CEO +99365101000
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Annual Turnover – up to 500 000 Euros
Number of employees – up to 50

Bei Interesse an einer Zusammenarbeit mit einem oder mehreren Unternehmen, können Sie diese direkt kontaktieren.

Haben Sie noch Fragen zum Programm oder sollten Sie Interesse haben, eine ganze Gruppe zur Besichtigung in Ihr Unternehmen einzuladen, dann kontaktieren Sie bitte das BDC.

BDC-Kontakt: Carl Duisberg Centren gGmbH
Nataliya Degtyaryova – Project Manager PTP
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Jetzt registrieren:

www.pg-connect.de/registrierung

PG-Webseite:

www.partnering-in-business.de

„Partnering in Business with Germany“ ist ein Instrument der Außenwirtschaftsförderung des



Bundesministerium
für Wirtschaft
und Klimaschutz



Partnering in Business
with Germany

„Partnering in Business with Germany“ wird im Auftrag des Bundesministeriums für Wirtschaft und Klimaschutz durchgeführt von

giz Deutsche Gesellschaft
für Internationale
Zusammenarbeit (GIZ) GmbH

Die Programmmodule von „Partnering in Business with Germany“ werden im Auftrag der GIZ umgesetzt von


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