



Business Delegation

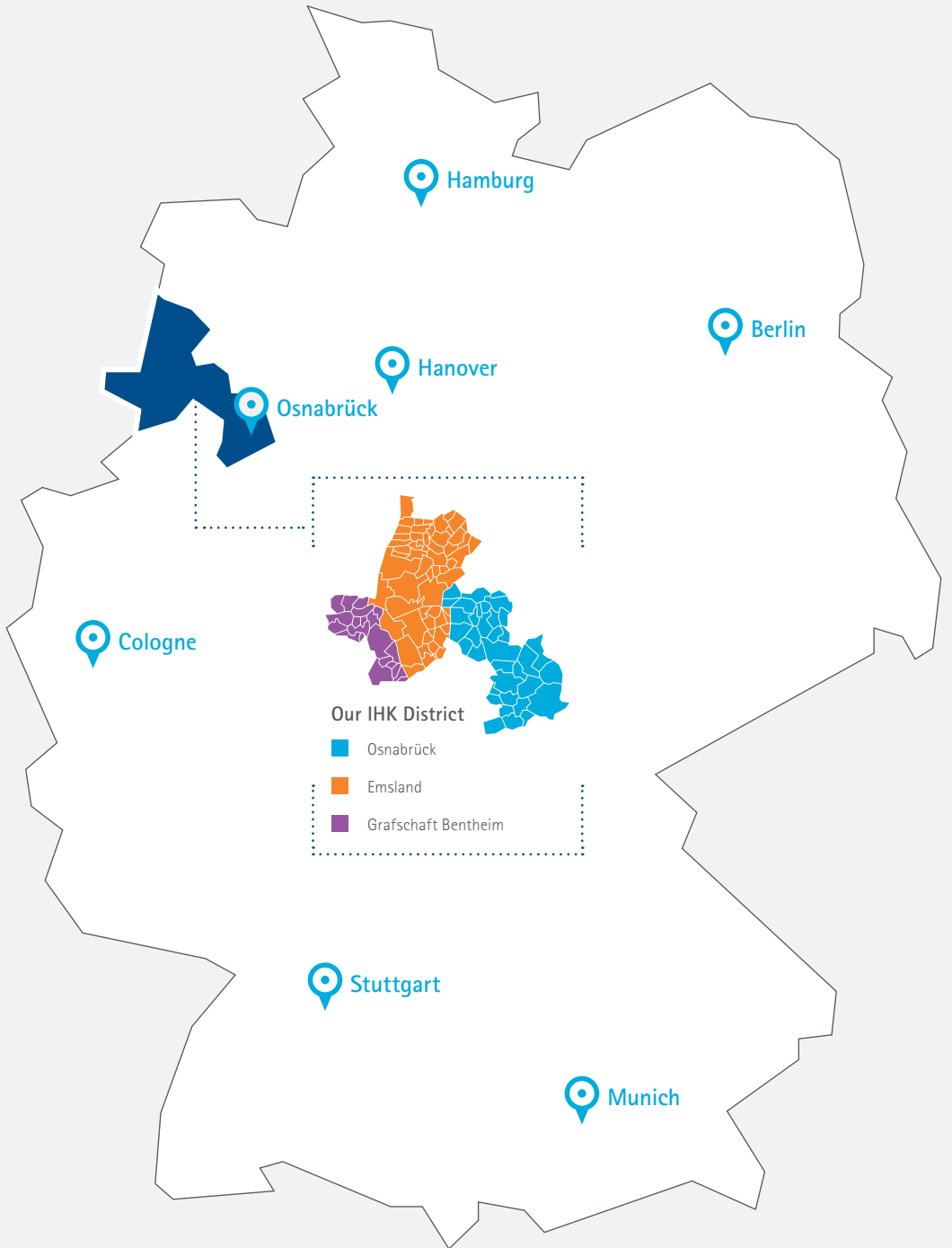
to Chicago, Peoria and Charlotte

October 3 – 7, 2023



IHK

Industrie- und Handelskammer
Osnabrück - Emsland - Grafschaft Bentheim



Boom Region

Osnabrück – Emsland – Grafschaft Bentheim

The Osnabrück-Emsland-Grafschaft Bentheim region lies in Northwestern Germany, and for many years has been one of the country's areas enjoying the strongest economic growth. Above all, it is exports which drive this important growth. The unemployment rate, for example, is only 3.4 percent and thus stands – in comparison to the overall German average (5.2 %) – at an extraordinarily low level.

While the region is characterized by great industrial diversity, the food industry, vehicle manufacture and mechanical engineering, and the metals industries are particularly strongly represented. In addition, the logistics sector and increasingly, the services sector are drivers of economic development. The region also boasts a training quota which is well above average. In June 2022, five percent of all regional employees were involved in dual vocational training in the wide variety of professions which make Germany the envy of much of the world: the highest training rate in the entire country.

This success is no coincidence. Companies make good use of the region's advantages. They profit from the wide offering of qualified specialists, from low location costs, good transport connections, and an above-average amount of available commercial space. Getting to know us better is worthwhile.

We look forward to meeting you!



IHK Offices
Osnabrück, Lingen (Emsland),
Nordhorn (Grafschaft Bentheim)

IHK District Facts and Figures

Our IHK District

Residents of
IHK District
1.012.908

Residents of
city of
Osnabrück
167.366



IHK Members

Companies
65,143



Jobs growth

Development
2000 – 2022
+43.9 %



Jobs

Number of
Employees
435,946



Education and graduation

Universities
or Colleges
4



Dual vocational training

Trainees in
Apprenticeships
10.263



Trade with USA

Export Companies
232
Import
Companies
75
Subsidiaries
in USA
43
US-owned
companies
30



Export

Exportquota
35%





Uwe Goebel (left)
President

Marco Graf (right)
Chief Executive Officer

Heads of Business Delegation

The chamber of Commerce and Industry (Industrie- und Handelskammer, IHK) of Osnabrück - Emsland - Grafschaft Bentheim represents the interests of around 65,000 member companies. It is a corporation governed by public law and carries out functions for the public sector, such as the administration of examination within the dual training system or the issuing of foreign trade documents. The IHK is also available to its member companies for advisement in many local, regional and trans-regional matters.

In all, nearly 280 companies from the IHK district are active in the USA. Our IHK wishes to use this delegation trip to offer regional companies the opportunity to develop and expand their business contacts in the USA.

**Industrie- und Handelskammer
Osnabrück - Emsland - Grafschaft Bentheim**

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Julian Eckert

Processmanagement

The owner-managed family business Höcker Polytechnik is one of the leading manufacturers of extraction and filter systems for the woodworking industry as well as for the paper, printing, corrugated board and recycling industries. With innovative solutions in the field of extraction, filter systems, dust extractors, material separators, shredders, bale and briquette presses, conveyor systems and paint booths, Höcker Polytechnik ensures efficient and energy-saving process waste disposal in trade and industry

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Höcker Polytechnik GmbH

Lisa Marie Höcker

Assistance to the Management

The owner-managed family business Höcker Polytechnik is one of the leading manufacturers of extraction and filter systems for the woodworking industry as well as for the paper, printing, corrugated board and recycling industries. With innovative solutions in the field of extraction, filter systems, dust extractors, material separators, shredders, bale and briquette presses, conveyor systems and paint booths, Höcker Polytechnik ensures efficient and energy-saving process waste disposal in trade and industry.

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Höcker Polytechnik GmbH



Kampmann Group GmbH

Hendrik Kampmann

CEO

Kampmann is a manufacturer of sustainable, commercial and residential heating, cooling and ventilation solutions. The family-run company with its headquarters in Lingen, Emsland, operates internationally and today adopts a leading position in various market segments. With a team of more than 1,000 employees, Kampmann focuses on energy-efficient and space-saving products, including trench and perimeter heating, air diffusers and fan coils, all designed to enhance the indoor climate experience.

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Kleymann Oberflächen-
technik GmbH

Ansgar Kleymann

Managing Director

High-quality coatings, powder coatings, and corrosion protection for large and small components – that's what Kleymann Surface Technology has stood for more than 30 years. In addition to experienced professionals, constantly evolving technical processes such as arc-sprayed zinc coating, zinc flake coating, and glass bead blasting ensure quality and success. The family business is committed to innovation and digitalization. In GTK Thread Technology Kleymann, a patented anchor system has been developed. The succession is secured by the next generation entering the business.

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Johannes Kreuzhermes

Founder and Managing Director

AK System GmbH develops and manufactures process systems in the field of mixing, dispersing, suspending, homogenizing and fine grinding. The team around the company founder Dipl.-Ing. Johannes Kreuzhermes combines over 30 years of experience in apparatus and metal construction and more than 10 years in plant construction. The AK process systems are very versatile in the production process - in the food, cosmetics, chemical and pharmaceutical industries.

The homogenization unit Hydro Grind® process was awarded the Lower Saxony Innovation Prize in 2010 and the German Industry Prize in 2011.

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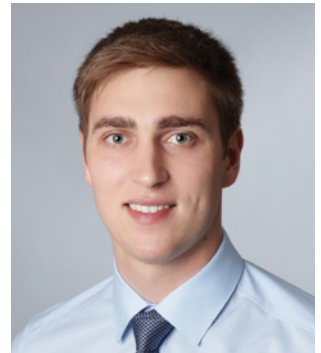


AK System GmbH

Tom Schmunkamp

Sales / Project Management

For more than 100 years, the SEGLER company has been synonymous with material handling technology of the highest standard. Our solutions are as diverse and individual as our customers and their industries, such as the food, chemical and environmental industries. At our headquarters in Berge, 120 employees create solutions, whether for assemblies, machines or complex systems. According to customer requirements, from the first idea, process consultation, design, manufacturing and assembly, to a comprehensive customer service. We manufacture machines in the areas of conveyor, metering, blending technology, special machines and much more.



Segler-Förderanlagen
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Höcker Polytechnik GmbH

Christian Vennemann

Managing Director Production and Logistics

The owner-managed family business Höcker Polytechnik is one of the leading manufacturers of extraction and filter systems for the woodworking industry as well as for the paper, printing, corrugated board and recycling industries. With innovative solutions in the field of extraction, filter systems, dust extractors, material separators, shredders, bale and briquette presses, conveyor systems and paint booths, Höcker Polytechnik ensures efficient and energy-saving process waste disposal in trade and industry.

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Nina Kallmeier
Editor for Regional Economy

Press

Nina Kallmeier | Neue Osnabrücker Zeitung

„Neue Osnabrücker Zeitung“ is one of the most quoted daily newspapers in Germany. The regional editions have more than 150,000 readers a month. As part of „NOZ/mh:n MEDIEN“ the „Neue Osnabrücker Zeitung“ is one of the ten biggest newspaper publishing groups in Germany.

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