

# **Opportunities** at MIHAS 2022

Halal as a Catalyst of Innovation and Sustainability for Manufacturers, 17 June 2022



Hosted By

Organised By In Association with Managed By















# Halal at a glance

### THEN

- Exclusive niche market for Muslim consumers
- Perceived to only relate to meat, poultry
- Driven by Muslim-majority countries

#### NOW

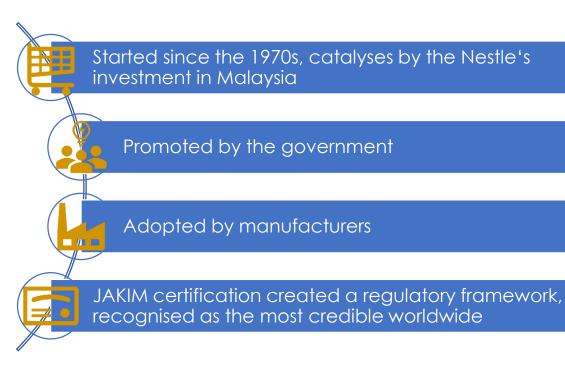
- A huge market segment
- In the case of F&B, Halal expands to non-meat items, such as dairy, baked goods, snacks, confectionery, ready-made meals, other processed F&B
- Halal emphasises the best supply chain governance through aspects such as warehousing, transportation, and logistics
- Driven by multicultural populations of **SEA and Muslim diaporas** in Europe and North America

APPEALING DUE TO THE UNIVERSAL VALUES

"All healthy food is not halal but every halal food is healthy.



# Malaysia – The Halal Pioneer



### Halal standards in Malaysia



2009

:2008

:2010

•Halal Food (Production, Handling & Storage)

• Quality Management Systems

• Value Based Management System

•Cosmetic and Personal Care

•Standard on halal logistics



# Halal, a business value proposition...



### CHALLENGES:

Differing regulatory frameworks:

- Definitions, guidelines and standards
- Auditing and certification
- Accreditation

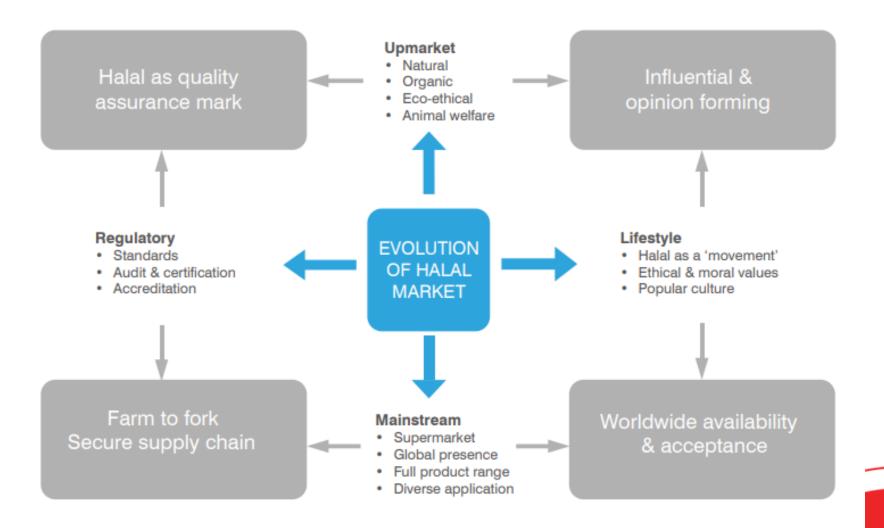


### **ASPIRATION:**

To bring halal (especially F&B) to the same levels of compliance (safety and quality) in the mainstream segment



# ...which appeals universally



# Why halal makes business sense?

# 1.9 billion

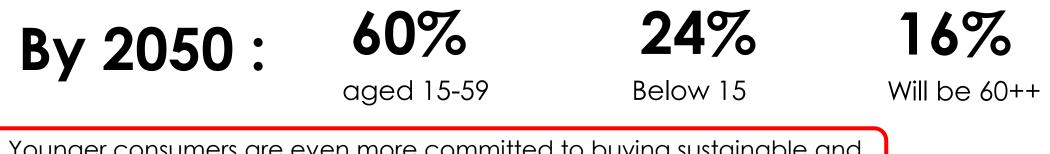
The global Muslim population

Spending in 2021

**US\$2 trillion** 



Source: 2022 State of the Global Islamic Economy Report



Younger consumers are even more committed to buying sustainable and ethical goods, with 73% of millennials willing to pay more.

Source: Pew Research Center's Forum on Religion and Public Life



# Halal aligns with SDG 2030

With the rise of <u>ethical consumerism</u>, many halal brands have attracted both Muslim and non-Muslim consumers

Recognised in ITC's Standards Map as one of the <u>Voluntary Sustainability Standards (VSS)</u> in the world

Halal relates to fair trade and emphasises food security





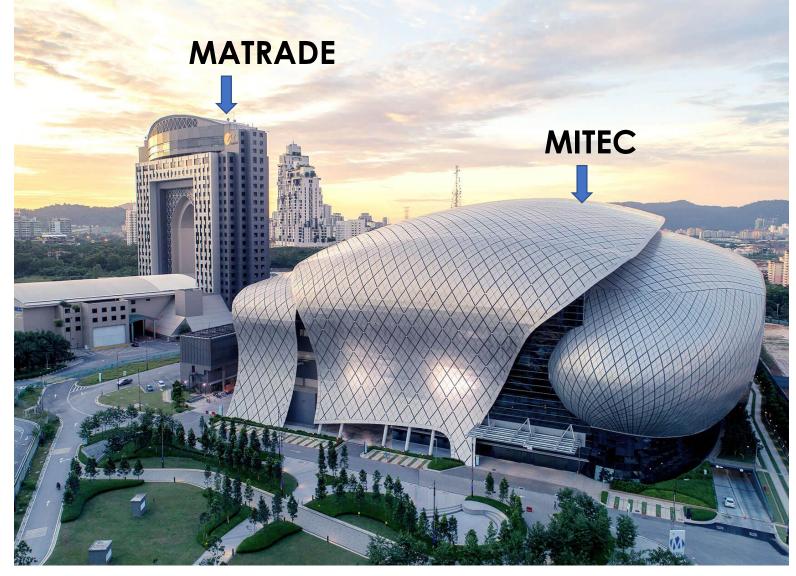


### 18<sup>th</sup> Malaysia International Halal Showcase

Hybrid Edition 7-10 September 2022 MITEC, KL www.mihas.com.my

Diversifying Halal Possibilities

### Organised in Kuala Lumpur, at MITEC





# Quick facts





World's largest halal trade fair, organised for 18 years Organised by MATRADE, Malaysia's trade promotion agency



Won WTPO's Award for Best Use of Information Technology



Opens to non- F&B sectors too



Participation from 43 countries 549 exhibitors

Visited by 16,512 people from 64 countries



Knowledge-sharing platform championed by 120+ industry experts



Exhibition, trade delegation, business matching, networking, learning platform

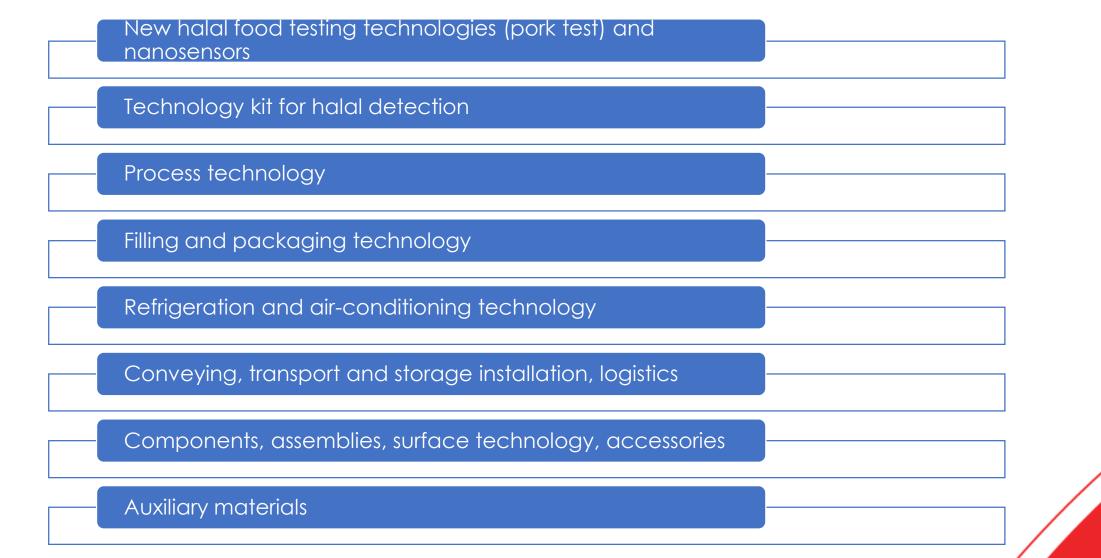


Food & Beverages	F&B	
Modest Fashion		
E-Commerce		
Education		
Franchise		
Food Tech	A Star	
Pharmaceuticals		BEYONE
Media & Recreation	Smit.	
Islamic Finance		
Cosmetics & Personal	Care	
Muslim-Friendly Travel		

ATRADE

Dillore

# German technologies in halal-related supply chain management that can be part of MIHAS



Packing materials, packaging, packaging aid

Labelling & Packaging Solutions

Components, assemblies, surface technology, accessories

Food Service Equipment

Automation, data processing, controlling and regulation technology

Safety and Analytics, quality management

Operating materials, environmental technology, biotechnology



# European industry's experience at MIHAS

#### EUROPEAN INNOVATION COUNCIL eic



#### **MIHAS, Malaysia**

On 5-8 April 2017, a selected group of 7 cutting-edge European agro-food and related SMEs were showcased at MIHAS 2017. Throughout the trade fair, 189 meetings took place with South East Asian counterparts. In the 6 months after MIHAS, a total of 500 k€ was generated and 9 new full-time employees were hired by participating SMEs. "The OTF experience at MIHAS 2017 has been one of a well-structured, integrated programme which dealt efficiently with the ACS application and, supported us comprehensively through the preparation process and the event itself. A series of one-to-one meetings were secured during the course of the event, some at the ACS booth, others at local company offices...ACS would recommend the OTF programme to all SMEs participating in the SME Instrument programme"

**Dr Colin Wilde** 

AvantiCell Science Ltd (ACS), Chief Scientific Officer



189 meetings 567 k€ generated

9 FTEs hired



# MIHAS, the hybrid format

- **Exhibitors** will have both virtual & physical components.
- Visitors can access the event physically and experience Malaysia, as well as join the event virtually anywhere in the world
- **Conferences** will be broadcasted LIVE on the virtual platform.
- Presentations and Demo will be conducted live and virtually
- Business Matching Sessions are done virtually and physically (International Sourcing Program and Hosted Buyers Program)

REGISTRATIONS ARE OPEN NOW UNTIL 31 JULY 2022



# The physical set-up





# Virtual booth & features

- ✓ Special Booth Design, with ready-made template or custom design
- ✓ Quick Access Info Points:
  - Exhibitor Microsite
  - Business Matching
  - LIVE Chat
- ✓ Meeting Scheduler
- ✓ Business Matching Module
- ✓ Digital Brochure
- ✓ Placement product and services storage for photos and videos
- ✓ Fully customisable exhibitor dashboard



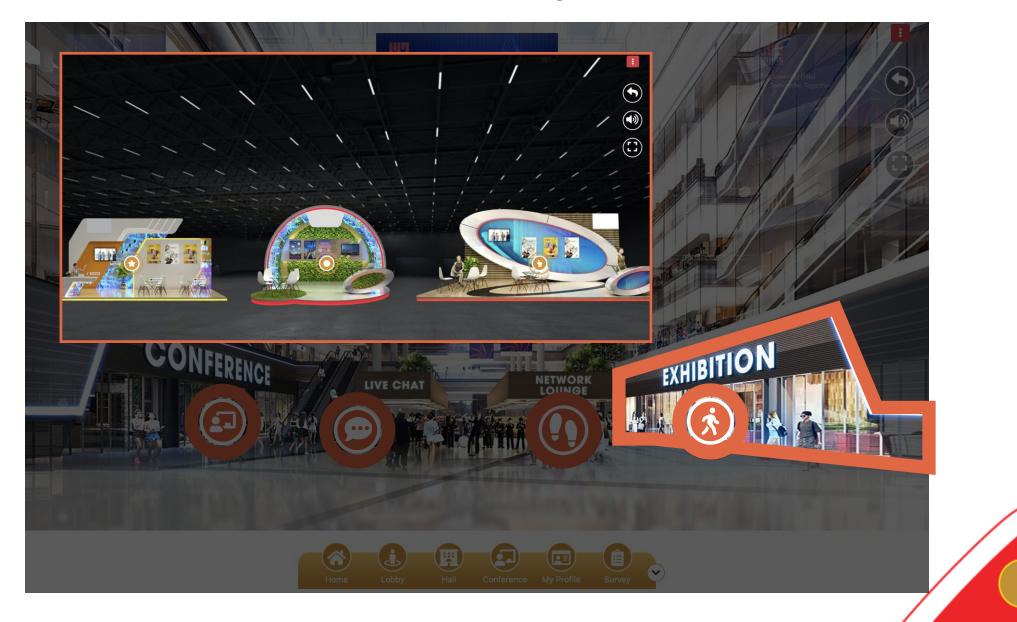
### Virtual set-up overview



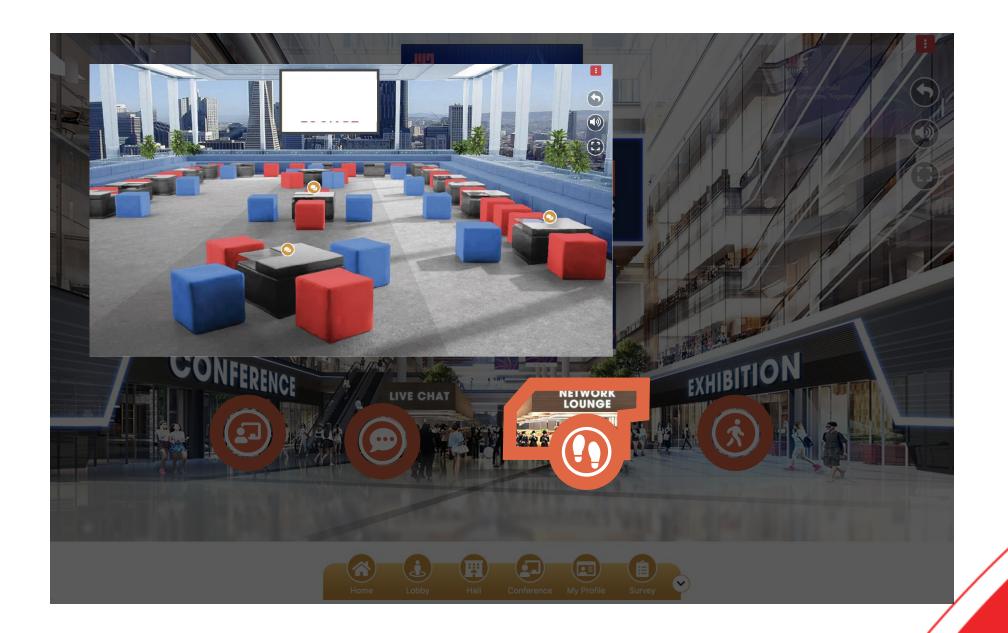




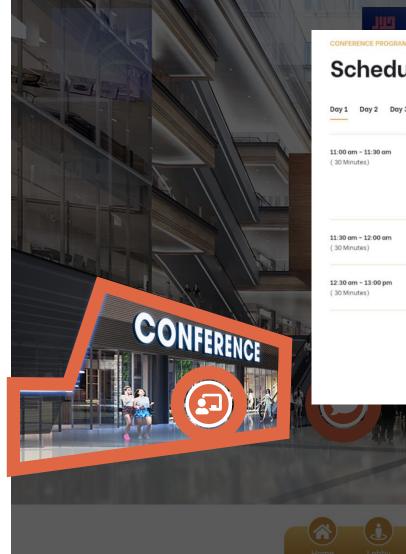
### Network lounges



MATRADE



MATRADE



Schedu			
Day 1 Day 2 Day	3		
<b>11:00 am - 11:30 am</b> ( 30 Minutes)	Opening Ceremony	Speech by Ir Dr Sanjayan Velautham, CEO of SEDA Malaysia / Organizing Chair 5th ISES Speech by YB Minister, KeTSA Launching Ceremony	View →
<b>11:30 am - 12:00 am</b> ( 30 Minutes)	Keynote Address	HE Francesco La Camera, Director-General, IRENA	view →
<b>12:30 am - 13:00 pm</b> ( 30 Minutes)	Plenary Session 1	Empowering Energy Transition: Harnessing the Power of Electricity Consumers	view →

(#)



### **Virtual Booth & Features**

Quick Access Info Points. (image)

Special Booth Design with ready-made template or custom design

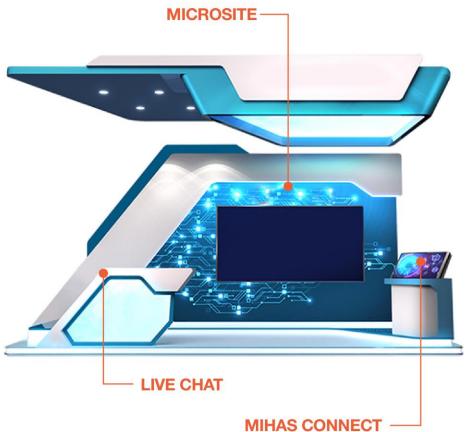
**Meeting Scheduler** 

**Business Matching Module** 

**Digital Brochure** 

Placement product and services storage for photos and videos

Fully customisable exhibitor dashboard





Email <u>frankfurt@matrade.gov.my</u> to know how to participate

