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SUSTAINABLE URBAN DEVELOPMENT +
INFRASTRUCTURE / SMART CITY

DIGITAL INDUSTRIES / START UPS

HEALTHCARE COOPERATION

BUSINESS SUPPORTER

KALMS CONSULTING

Supporting your healthcare business from market entry to market success

Kalms Consulting provides expert, incisive hands-on guidance for healthcare companies from inception to exit. With strong operational backgrounds, our experts address any issue that arises during your commercialization process. From regulatory to reimbursement, clinical or sales, we have the expertise to guide you through pre- and post-commercial activities.

Kalms Consulting has cultivated excellent personal relationships with key individuals in the German healthcare agencies, as well as with key opinion leaders and professional organizations of all medical disciplines. We leverage these relationships to expedite successful commercialization of your product.

Additionally, we work with in-country experts in all European markets and can provide a single point of contact for European market access and reimbursement activities.

Our sister company Kalms Operations provides warehousing, logistics and customer service, focusing on small and mid-sized, (fast) growing healthcare companies.

— *Your gateway to Europe - With over 200 years of accumulated operational and strategic business experience, including sales and country management*

— *The Kalms model of innovation: Analytics - Strategy - Implementation - Execution - Continuous Improvement*

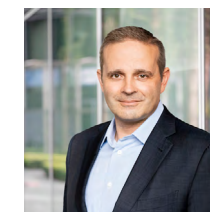
— *Market access, business development and operational services for MedTech, Diagnostics, BioTech and HealthIT companies*



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