

Business Delegation to London and Derby

23–25 May 2019



IHK

Osnabrück
Emsland
Grafschaft Bentheim

OSNABRÜCK

DIE | FRIEDENSTADT



Hamburg

Berlin

Hanover

Osnabrück

Cologne

Frankfurt

Stuttgart

Munich

Boom Region Osnabrück - Emsland - Grafschaft Bentheim



The Osnabrück-Emsland-Grafschaft Bentheim region lies in Northwestern Germany, and for many years has been one of the country's areas enjoying the strongest economic growth. Above all, it is exports which drive this important growth. The unemployment rate, for example, is only 3.7 percent and thus stands – in comparison to the overall German average (5.3 %) – at an extraordinarily low level.

While the region is characterized by great industrial diversity, the food industry, vehicle manufacture and mechanical engineering, and the metals industries are particularly strongly represented. In addition, the logistics sector and increasingly, the services sector are drivers of economic development. The region also boasts a training quota which is well above average. In June 2017, five percent of all regional employees were involved in dual vocational training in the wide variety of professions which make Germany the envy of much of the world: the highest training rate in the entire country.

This success is no coincidence. Companies make good use of the region's advantages. They profit from the wide offering of qualified specialists, from low location costs, good transport connections, and an above-average amount of available commercial space. Getting to know us better is worthwhile.

We look forward to meeting you!

IHK-District

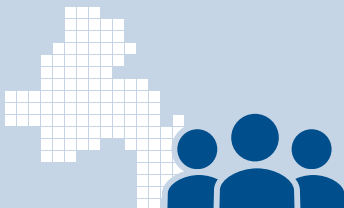
Facts and Figures

Residents

983,510

City of Osnabrück

171,195



Trade with UK

Export Companies

351

Import Companies

148



Export quota

35%



Trainees in Apprenticeships

11,000



Universities/Colleges

4



College students

28,000



IHK Member Companies

63,000



Number of Employees

407,500



Employment Development

2010–2018

+ 25.4%





Wolfgang Griesert

Lord Mayor of the City of Osnabrück

Osnabrück is known for being the city where the Peace of Westphalia was signed. The town halls in Osnabrück and Münster played a key role in European history. They belong to the European Cultural Heritage as "sites of the Peace of Westphalia". The Peace of Westphalia, which was declared on the steps of the town hall in Osnabrück in 1648, laid the initial foundations for a European community of states. Osnabrück is therefore committed to advocating peace in the present and in the future.

The twinning agreement between the cities of Osnabrück and Derby, signed in 1976, forms the basis for promoting further development of the relationship, establishing new contacts and strengthening cooperation between the two cities.

Stadt Osnabrück

Bierstraße 28

D-49074 Osnabrück

Tel.: +49 (0) 541 323-2011/2012

oberbuergermeister@osnabrueck.de

www.osnabrueck.de



Marco Graf

Chief Executive Officer

The Chamber of Commerce and Industry (Industrie- und Handelskammer, IHK) of Osnabrück - Emsland - Grafschaft Bentheim represents the interests of around 63,000 member companies. It is a corporation governed by public law and carries out functions for the public sector, such as the administration of examination within the dual training system or the issuing of foreign trade documents. The IHK is also available to its member companies for advisement in many local, regional and trans-regional matters.

In all, more than 400 companies from the IHK district are active in the United Kingdom. Our IHK, in cooperation with the City of Osnabrück, wishes to use this delegation trip to offer regional companies the opportunity to develop and expand their business contacts in the UK.

**Industrie- und Handelskammer Osnabrück –
Emsland – Grafschaft Bentheim**

Neuer Graben 38

D-49074 Osnabrück

Tel.: +49 (0) 541 353-0

ihk@osnabrueck.ihk.de

www.osnabrueck.ihk24.de



Schindhelm Rechtsanwaltsgesellschaft mbH
Lawyer/Partner

Lotter Straße 43
D-49078 Osnabrück
Tel.: +49 (0) 541 3245 118
heiko.hellwege@schindhelm.com
www.schindhelm.com

Schindhelm is an international alliance of law firms. We see ourselves as entrepreneurs offering our clients first-class legal services in all areas of their commercial activity. More than 200 lawyers support our clients in 26 offices located in 12 countries. In Germany, we are based in Düsseldorf, Hanover, Munich and Osnabrück. Schindhelm has over 40 years of experience and our special focus is on advising foreign investors in Germany.



WFO Wirtschaftsförderung Osnabrück GmbH
Managing Director

Natruper-Tor-Wall 2A
D-49076 Osnabrück
Tel.: +49 (0) 541 331400
heuermann@wfo.de
www.wfo.de

WFO Wirtschaftsförderung Osnabrück GmbH is the central point of contact and service partner for business commitment in Osnabrück. Our range of services helps to secure jobs in Osnabrück and to create the framework for successful business and to continually improve the economy.

We offer quick, confidential, competent advisory services and support relating to investment or local expansion, official approval procedures, provide information relating to public funding programmes, innovation or assist in the search for suitable real estate and commercial sites.

We are supported by numerous partners within the business sector, by associations and institutions and within politics and administration. Together we form a strong network for your business success.



DIL Deutsches Institut für Lebensmitteltechnik e. V.
German Institute of Food Technologies
Head of Director's Office

Prof.-von-Klitzing-Straße 7
D-49610 Quakenbrück
Tel.: +49 (0) 5431 183 290
c.hollah@dil-ev.de
www.dil-ev.de

The German Institute of Food Technologies taps new potentials every day and paves the way for innovations. With more than 160 member companies and 180 employees, DIL operates as a research institute working in the areas of food tech, analytics, sustainability and food data. The institute's competences and technical capabilities span the full range of food technologies. This expertise is put into practice via the institute's organizational structure, which is divided into interconnected research platforms and business divisions. Forming a bridge between science and practice, DIL supports its partners in the innovation process.



GTK Gewindetechnik Kleymann GmbH & Co. KG
CEO

Hobelstraße 1
D-49757 Werlte
Tel.: +49 (0) 5951 995090
info@kleymann-werlte.de
www.kleymann-werlte.de

GTK Threading Technology Kleymann manufactures threads of all common types and sizes, up to 100 mm diameter and 8,000 mm length, left-hand thread, right-hand thread, ball screw, trapezoidal thread and knurl profiles. Our partially automated process of thread rolling is environmentally friendly and economical. The obtained work hardening increases the strength of the workpiece significantly.



Titgemeyer GmbH & Co. KG
Sales Director

Hannoversche Straße 97
D-49084 Osnabrück
Tel.: +49 (0) 541 5822-300
dietrich.leifert@titgemeyer.com
www.titgemeyer.com

Titgemeyer Group is a leading international fastening technology and transport technology company with over 550 employees at 15 individual sites across Europe. The company develops, manufactures and sells more than 30,000 fastening elements, tools and vehicle components for and to multiple sectors – in series and to customer specification. Headquartered in Osnabrück (Germany), the family-owned company was founded in 1901 and is now run by its third generation – always with the aim of wowing its customers.



Möllenkamp Verbrauchermärkte GmbH
Owner

Am Wulfter Turm 2
D-49082 Osnabrück
Tel.: +49 (0) 541 506580
mmoellenkamp@t-online.de
www.edeka-moellenkamp.de

The company EDEKA Moellenkamp was established in 1935 by Mrs. Moellenkamp's grandmother. Today it consists of 5 super-markets in Osnabrück. They sell food and daily convenience goods.



NABER GmbH Versicherungsmakler
Head of Department of Corporate Clients

Wittekindstraße 9-10
D-49074 Osnabrück
Tel.: + 49 (0) 541 94000-23
hr.naber@artus-gruppe.com
www.artus-gruppe.com

NABER GmbH Versicherungsmakler was founded in 1966 in Osnabrück and has been a member of the ARTUS GROUP since 1995. Our range of services is geared towards medium-sized companies of all industries and sectors that operate regionally, nationally and internationally.

The NABER team, consisting of insurance specialists, business administration graduates as well as lawyers, offers a high level of know-how for different risks. Our customers integrate us into many corporate processes, so that we accompany product developments, exports and also international locations worldwide.



Titgemeyer UK Ltd.
Managing Director

A2 Link One Industrial Park
DY4 7BU, Tipton
Tel.: +44 121 577 9777
ianstyles@titgemeyer.co.uk
www.titgemeyer.co.uk

Titgemeyer (UK) Ltd was established in 1995 and is part of the Titgemeyer Group. Based in Tipton, the company takes the responsibility for all UK Sales Operations and brings together the group product portfolio in a single place within reach of existing and potential customers.

Paul Watkins-Burke



Baker & Finnmere Ltd.
Managing Director

199 Newhall Street
B3 1SN, Birmingham
Tel.: +44 121 236 2347
paulwatkins-burke@bakfin.com
www.bakfin.com

Baker & Finnmere is situated in central Birmingham's Jewellery Quarter, ideally positioned at the hub of the UK's national motorway network. Since being established in 1850, the company has progressed to supplying many different industries with components that could either be pressed or strip-formed from steel and is today best known as the manufacturer of the world famous Starlock® Push-on Fastener.



Osnabrück City Council
Faction DIE LINKE, Faction Leader

Charlottenburger Straße 68
D-49088 Osnabrück
Tel.: +49 (0) 152-56750888
brandes-steggewentz@freenet.de

Committees

- Committee for Urban Development and Environment
- Administrative Committee, Basic Mandate Holder
- Committee for Finance, Infrastructure and Investment Management, Basic Mandate Holder
- Audit Committee, Basic Mandate Holder
- Operation Committee Osnabrücker ServiceBetrieb, Basic Mandate Holder
- Organising, Personnel and Equal Opportunities Committee, Basic Mandate Holder
- Advisory Committee on Procurements and Contracts, Basic Mandate Holder
- Operating Committee Real Estate and Facility Management, Basic Mandate Holder

Other Bodies

- Controlling Board Job Centre
- Trade Union Official (retired)



Osnabrück City Council
SPD-Faction, Faction Member

Am Tannenkamp 50
D-49088 Osnabrück
Tel.: +49 (0) 152 53247254
goertemoeller-os@t-online.de

Mayor since 01.11.2016

Committees

- SPD spokesperson for Sports Politics

Functions in the Council and its Committees

- Member of the Administrative Committee
- Member of the School and Sports Committee
- Member of the Committee for Finance, Infrastructure and Investment Management
- Member of the Real Estate and Facility Management Works Committee

Other Bodies

- Chairperson of the Supervisory Board of "Osnabrücker Veranstaltungs- und Kongress GmbH"



Osnabrück City Council
CDU-Faction, Faction Member

Bierstraße 28
D-49074 Osnabrück
Tel.: +49 (0) 541 323-2021
cdu-ratsfraktion@osnabrueck.de

Committees

- School and Sports Committee – Deputy Chairperson
- Fire Brigade and Order Committee, Member



Osnabrück City Council
SPD-Faction, Faction Member

Cloppenburger Straße 10
D-49088 Osnabrück
kunze.beermann@gmail.com

Spokesperson for Integration Politics

Committees

- Member of the Audit Committee
- Member of the Migration Advisory Board
- Member of the Culture Committee

Other Bodies

- Member of the shareholders' committee
"Städtische Bühnen"
- Board of Directors "Städtische Bühnen"
- Member of the Guarantors' Board Jobcenter



Osnabrück City Council
CDU-Faction, Faction Member

Bierstraße 28
D-49074 Osnabrück
Tel.: +49 (0) 541 323-2021
cdu-ratsfraktion@osnabrueck.de

Committees

- Committee for Finance, Infrastructure and Investment Management
- Real Estate and Facility Management Operating Committee
- Operating Committee "Osnabrücker Service Betrieb"
- Organising, Personnel and Equal Opportunities Committee



Osnabrück City Council
Bündnis 90 / Die Grünen Faction, Faction Member

Bierstraße 28
D-49074 Osnabrück
Tel.: +49 (0) 541 323-3131
birgit.strangmann@gruene-os.de

Mayor since 01.11.2011

Committees

- Administrative Committee, Mayor
- Auditing Committee, Deputy Chair
- Operating Committee for Public Services in Osnabrück, Member
- School and Sports Committee, Member



Jens Koopmann
Stadt Osnabrück
Twinning Office Manager

Bierstraße 28
D-49074 Osnabrück
Tel.: +49 (0) 541 323-2272
koopmann@osnabrueck.de
www.osnabrueck.de



Chloe Staton
Stadt Osnabrück
Derby Envoy in Osnabrück

Bierstraße 28
D-49074 Osnabrück
Tel.: +49 (0) 541 323-2192
botschafterin-gb@osnabrueck.de
www.osnabrueck.de

Participants

Wolfgang Griesert City of Osnabrück	6
Marco Graf IHK Osnabrück – Emsland – Grafschaft Bentheim	7
Prof. Heiko Hellwege Schindhelm Rechtsanwaltsgesellschaft mbH	8
Marina Heuermann WFO Wirtschaftsförderung Osnabrück GmbH	9
Clemens Hollah DIL Deutsches Institut für Lebensmitteltechnik e. V.	10
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Emsland
Grafschaft Bentheim

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www.osnabrueck.de/english.html