



Business Delegation

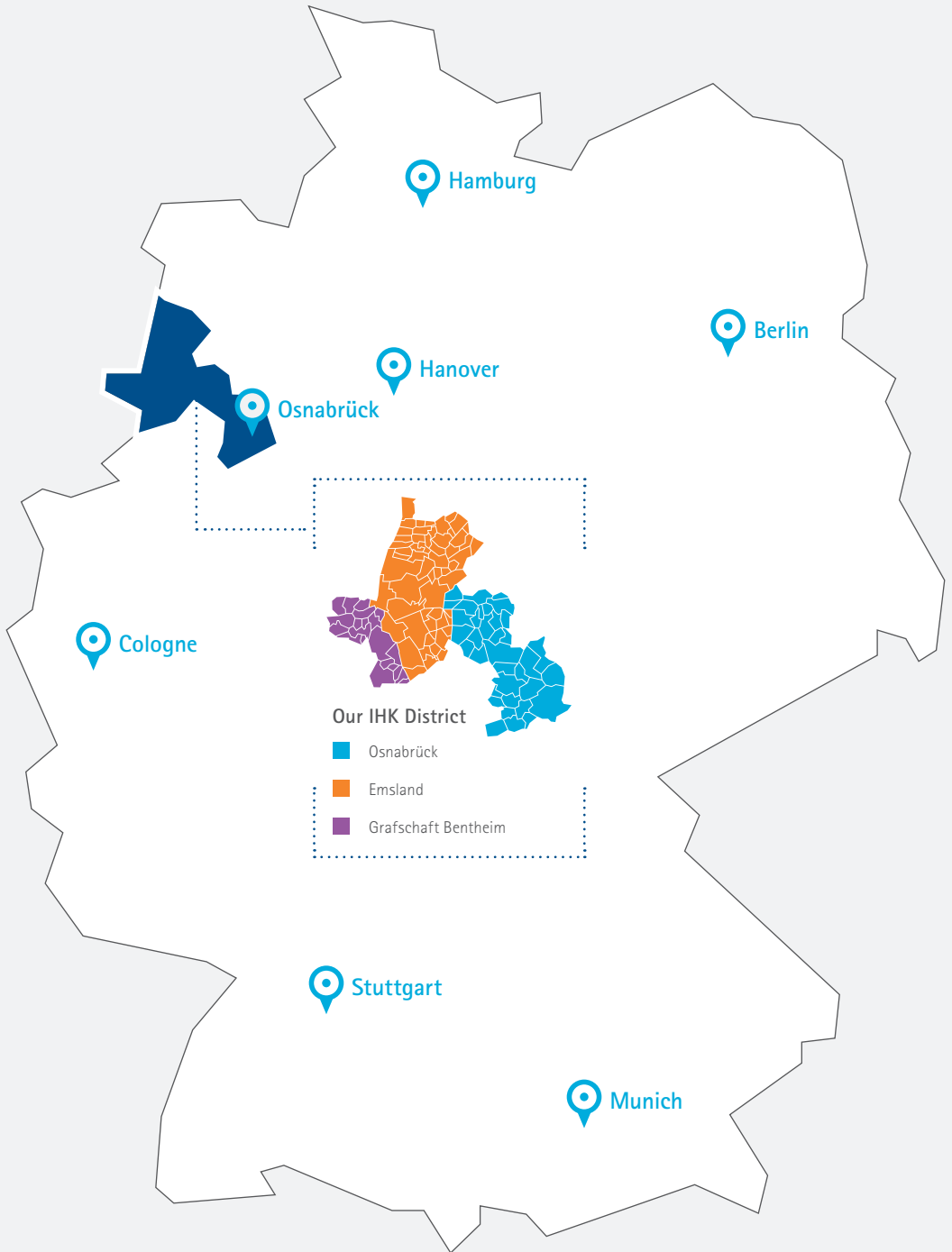
to Tel Aviv, Jerusalem, Herzliya

27 – 30 March 2022



IHK

Industrie- und Handelskammer
Osnabrück - Emsland - Grafschaft Bentheim



Hamburg

Berlin

Hanover

Osnabrück

Cologne

Our IHK District

Osnabrück

Emsland

Grafschaft Bentheim

Stuttgart

Munich

Boom Region

Osnabrück – Emsland – Grafschaft Bentheim

The Osnabrück-Emsland-Grafschaft Bentheim region lies in Northwestern Germany, and for many years has been one of the country's areas enjoying the strongest economic growth. Above all, it is exports which drive this important growth. The unemployment rate, for example, is only 3.2 percent and thus stands – in comparison to the overall German average (5.1 %) – at an extraordinarily low level.

While the region is characterized by great industrial diversity, the food industry, vehicle manufacture and mechanical engineering, and the metals industries are particularly strongly represented. In addition, the logistics sector and increasingly, the services sector are drivers of economic development. The region also boasts a training quota which is well above average. In June 2020, five percent of all regional employees were involved in dual vocational training in the wide variety of professions which make Germany the envy of much of the world: the highest training rate in the entire country.

This success is no coincidence. Companies make good use of the region's advantages. They profit from the wide offering of qualified specialists, from low location costs, good transport connections, and an above-average amount of available commercial space. Getting to know us better is worthwhile.

We look forward to meeting you!



IHK Office
Osnabrück, Lingen (Emsland),
Nordhorn (Grafschaft Bentheim)

IHK District Facts and Figures

Our IHK District

Residents of
IHK District
960.052

Residents of
Osnabrück
165.251



IHK Member

Companies
61.000



Employment

Development
2000 – 2021
+40,8 %



Employment

Number of
Employees
425.000



Education and graduation

Universities
or Colleges

4



Education and graduation

Trainees in
Apprenticeships

13.000



Trade with Israel

Export
Companies

97

Import
Companies

12



Export

Exportquota

37%





Uwe Goebel (left)

President

Marco Graf (right)

Chief Executive Officer

Head of Business Delegation

The chamber of Commerce and Industry (Industrie- und Handelskammer, IHK) of Osnabrück - Emsland - Grafschaft Bentheim represents the interests of around 61,000 member companies. It is a corporation governed by public law and carries out functions for the public sector, such as the administration of examination within the dual training system or the issuing of foreign trade documents. The IHK is also available to its member companies for advisement in many local, regional and trans-regional matters.

In all, nearly 100 companies from the IHK district are active in Israel. Our IHK wishes to use this delegation trip to offer regional companies the opportunity to develop and expand their business contacts in Israel.

**Industrie- und Handelskammer
Osnabrück - Emsland - Grafschaft Bentheim**

Neuer Graben 38 | D-49074 Osnabrück | ☎ +49 (0) 541 353-0
@ ihk@osnabrueck.ihk.de | 🌐 osnabrueck.ihk24.de

Prof. Dr. Marco Barenkamp

Chairman of the Board/CEO

We develop strong innovations and pursue the grand vision of developing Europe into a hotspot for artificial intelligence, driving digitization in companies and ensuring data security for our customers. We think and act future-oriented, efficient, innovative, secure and reliable. Process mining, process optimization and cyber security are our success factors.

Neumarkt 1 | D-49074 Osnabrück | ☎ +49 (0) 541 2006900
 @ mab@lmis.de | 🌐 lmis.de



LMIS AG

Hon. Prof. Dr. Michael Böckelmann

Chairman of the Management Board

The Schüchtermann-Klinik in Bad Rothenfelde ranks among the 5 largest and most advanced cardiac centres of Germany. More than 10.000 stationary patients are treated every year. We are a specialist hospital for cardiovascular diseases providing all possible diagnostic and therapeutic procedures. We offer a global quality standard in cardiac care. Our concept is an integrated hospital with department of cardiology, cardiac surgery, anesthesiology and rehabilitation.

Ulmenallee 5-11 | D-49214 Bad Rothenfelde | ☎ +49 (0) 5424 641-102
 @ mboeckelmann@schuechtermann-klinik.de
 🌐 schuechtermann-klinik.de



Schüchtermann
 Schiller'sche Kliniken
 GmbH & Co. KG



TKT Kunststoff-Technik
GmbH

Dr. Peter Brinkmann

Managing Shareholder

With approx. 60 employees, TKT Kunststoff-Technik GmbH manufactures high-quality injection molded components and assemblies made of engineering plastics. With a competent and highly motivated team, the company supplies in particular fluid technology, the electrical industry, agricultural technology and high-quality consumer applications. Our strengths are

- High quality and flexible delivery in subassembly production
- Focus on customer-specific system engineering solutions

Bielefelder Straße 65 | D-49196 Bad Laer | ☎ +49 (0) 5424-2213-10
@ peter.brinkmann@tkt-plastics.com | 🔗 tkt-plastics.com



ICO InnovationsCentrum
Osnabrück GmbH

Thomas Büdden

Authorised Officer

As a joint technology and startup center of the city and district of Osnabrück with proximity to the university and university of applied sciences, we are the place where ideas grow. More than 30 technology-oriented startups are at home in the ICO and drive new technologies forward with pioneering spirit. We not only give these startups space, but also offer them an atmosphere for inspiring exchange and knowledge input for all questions on their startup journey with networking events and consulting services.

Albert-Einstein-Straße 1 | D-49076 Osnabrück
☎ +49 (0) 541 20280-104 | @ buedden@ico-os.de | 🔗 ico-os.de

Prof. Heiko Hellwege

Lawyer/Partner

As an owner-run consultancy with more than 300 employees, we look after family-run enterprises, freelancers and private persons and treat them as equals. Besides the areas of auditing, taxation and legal advisory, we also offer a holistic portfolio for all relevant questions, ranging from corporate transactions and digitalization issues through to personnel management. And our PKF network allows us to provide you with guidance even when you go abroad.

Martinsburg 15 | D-49078 Osnabrück | ☎ +49 (0) 541 944220
 @ claudia.lampe@pkf-wms.de | 🌐 pkf-wms.de



PKF WMS Dr. Buschkühle
PartG mbB

Katharina Hombach

Deputy manager

Dr. Werner Gajewski opened the pharmacy "Apotheke am Bauhaus" in 1996. He built up a medical center containing the pharmacy in the same building. His goal was to have all medical care in one building, so the patient can get the help he needed under one roof.

In 2007 he opened a second pharmacy in a shopping mall and in 2009 a third one, also in a medical center. Right now, we have three pharmacies with around 60 employees and different services. We are responsible for several nursing homes, have a huge variety of different cosmetics, we have a test center for Corona rapid- and Corona PCR-tests and have our own courier service, so we can deliver everything to the patient's home immediately.

Kroosgang 15 | D-48565 Steinfurt | ☎ +49 (0) 173 3097245
 @ k.hombach@apothekeambauhaus.de | 🌐 apothekeambauhaus.de



Apotheke am Bauhaus



LTA Real Estate GmbH

Annette Müller

General Manager

Commercial Real Estate for wholesale and production.

Pagenstecherstraße 121 | D-49090 Osnabrück

☎ +49 (0) 160 1581303 | @ annettemueller78@hotmail.de



Aloys & Brigitte
Coppenrath Stiftung

Prof. Dr. Felix Osterheider

Chairman of the Executive Board

The Aloys & Brigitte Coppenrath Stiftung works as a foundation in Osnabrück – the traditional registered office of Conditorei Coppenrath & Wiese, Europe's largest producer of frozen desserts. Aloys Coppenrath founded the company in 1974, his widow Brigitte Coppenrath launches the foundation in 2017. Our main goal is the promotion of innovation and entrepreneurship and we realize it e.g. with a startup school in collaboration with the universities and by enabling a city center in Osnabrück, where urban development of the future will take place. This new district includes as a national lighthouse the "Coppenrath Innovation Centre" (CIC) – research institutes, companies and colleges will take place there. Artificial Intelligence (AI) builds the common basis for their development and is going to push ahead innovation and new solutions for climate, mobility and social resilience.

Edinghäuser Straße 20b | D-49076 Osnabrück | ☎ +49 (0) 171 3761951
@ fo@stiftungcoppenrath.de | 🌐 stiftungcoppenrath.de

Heike Rongen

Head of department of Corporate Clients

NABER GmbH Versicherungsmakler was founded in 1966 in Osnabrück and has been a member of the ARTUS GROUP since 1995. Our range of services is geared towards medium-sized companies of all industries and sectors that operate regionally, nationally and internationally.

The NABER team, consisting of insurance specialists, business administration graduates as well as lawyers, offers a high level of know-how for different risks. Our customers integrate us into many corporate processes, so that we accompany product developments, exports and also international locations worldwide.

Wittekindstraße 9-10 | D-49074 Osnabrück | ☎ +49 (0) 541 94000-23
@ hr.naber@artus-gruppe.com | 🌐 artus-gruppe.com



Naber GmbH
Versicherungsmakler

Prof. Dr. Alexander Schmechmann

Vice-President for academic affairs

The Osnabrueck University of Applied Sciences is the largest and highest performance university of applied sciences in Lower Saxony. Four faculties, Agricultural Sciences and Landscape Architecture, Engineering and Computer Science, Management, Culture and Technology, Business Management and Social Sciences and the Institute of Music, form the backbone of the university with around 110 degree programs on Bachelor and Master level at the two locations in Osnabrück and Lingen. Now with 13,700 students, our university has reached an impressive size. Nonetheless, it has cultivated and maintained the character of a familiar and personal place of teaching and learning.

Albrechtstraße 30 | D-49076 Osnabrück | ☎ +49 (0) 541 969-3710
@ a.schmechmann@hs-osnabrueck.de | 🌐 hs-osnabrueck.de



Hochschule Osnabrück



Frank Hesse
Head of International
Department

Organisation

Frank Hesse | Industrie- und Handelskammer
Osnabrück – Emsland – Grafschaft Bentheim

Neuer Graben 38 | D-49074 Osnabrück | ☎ +49 (0) 541 353-110
@ hesse@osnabrueck.ihk.de | 📧 osnabrueck.ihk24.de

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