

Profiles of the Months July/August 2025

Top business and technology requests

Are you looking for **sales partners or suppliers abroad**? You are searching for **research and innovation partners**? **Browse now** through our selection of top current profiles of the month!

UK Company seeking partnerships with companies experienced in installation and commissioning of technology products connected with IoT using wireless & cellular infrastructure

A startup based in Newbury in the UK provides its products through a SaaS (Sensor as a Service) business model appealing to many authorities as they can be considered as OpEx costs instead of CapEx procurements. Technocomm wants to develop commercial relationships with EU companies to expand its business and further expand its product portfolio and platform advantages with partners whose products can also be integrated into the technology platform. The startup would like to partner with a company capable of deploying scalable product deployments in locations where a strong willingness for requirement is identified and where relationships can be used most effectively



Request more information: [BRGB20250606016](#)

A Swedish company is seeking suppliers for welded steel capsules and lids

A Swedish company operating in the engineering and manufacturing sector is seeking suppliers for welded steel capsules and lids. The company requests quotations and technical compliance for Enquiry 25081. The request includes detailed technical requirements and drawings, with a focus on high-quality welding, material standards, and surface treatment. The company is looking for partners capable of meeting strict quality and testing standards, including vacuum leak testing and compliance with ISO and SMS norms. The ideal partner is a manufacturer or supplier with expertise in metal fabrication, particularly in welding and surface treatment of steel components. The partner must be capable of producing according to the specified standards and tolerances and performing vacuum leak testing.



Request more information: [BRSE20250528006](#)

French company manufacturing railway equipment seeks strategic local distributors for commercial agreement

A France-based railway construction company is specialised in the design, development, and manufacturing of railway equipment. Its product range primarily includes rail-road excavators and accessories dedicated to the maintenance and upkeep of railway networks. Since its inception, its brand has established itself as a recognized player in the railway sector thanks to its expertise and the quality of its machines. The ideal partner will market the products, provide reliable after-sales service, establish a technical repair network, and train local teams. Experience in the railway sector or heavy machinery distribution is required.



Request more information: [BOFR20250520013](#)

Spanish industrial SME seeks artificial intelligence technology to integrate into a laser cladding process

A Spanish SME is seeking a partner with expertise in artificial intelligence to integrate this technology into the programming process of its LMD (laser metal deposition) additive manufacturing equipment for surface coating using laser cladding technology. This will enable the equipment to be programmed as efficiently as possible.



Request more information: [TRES20250605012](#)

A Turkish manufacturer of VIP vehicles seeks international service partners for maintenance and repair under supplier or outsourcing agreements

A Turkish company specialised in the design and manufacturing of custom VIP vehicles (Mercedes Vito, V-Class, and Sprinter conversions) seeks service partners abroad. The company is looking for business partners capable of providing vehicle maintenance and repair services in their local markets under supplier or outsourcing agreements. The company has a manufacturing facility in Türkiye and a commercial presence in Germany, and it actively exports to over 25 countries, including in Europe and the Gulf region, reflecting its international operational capacity. To support its international after-sales network, the company is prepared to provide technical training, documentation, and implementation support to local service partners, enabling high-quality service delivery abroad.



Request more information: [BRTR20250528025](#)

Dutch Company seeks partner to develop a fast and efficient state of health (SOH) testing method for batteries

A Dutch company specializing in battery reuse is looking for a technological partner to develop an advanced and efficient testing method for assessing the State of Health (SOH) of both high and low-voltage batteries. The goal is to reduce the labor-intensive nature of current battery testing and enhance the reliability of Second-Life batteries, making them more attractive to a broader market.



Request more information: [TRNL20250519015](#)

Croatian SME specializing in manufacturing vegan and natural skincare products with zero waste packaging is looking for distributors

The SME is a vegan, natural handmade cosmetics brand that distinguishes itself with its innovative packaging solution - biodegradable seed paper. Their packaging offers a unique experience to customers, who can plant the packaging after use and witness the growth of beautiful wildflowers. The company is looking for distributors in Europe, preferably in Germany, France, UK, Poland, Italy and Spain. The company is committed to sustainability. By using biodegradable seed paper, they minimize waste and contribute to a cleaner environment.



Request more information: [BOHR20250610011](#)

A French company is seeking solution to improve Vehicle architecture 3D Clash detection

This French company designs and manufactures trucks, buses, and industrial vehicles, focusing on sustainable mobility. To improve truck design, it seeks a smart, automated clash detection solution to replace time-consuming manual checks and inefficient automated methods. The ideal partner should provide an AI or CAD-based system that optimizes processing time, minimizes errors, integrates seamlessly with 3D modeling tools, and offers user-friendly dashboards for better decision-making.

 **Request more information:** [TRFR20250320021](#)

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